

# Press

Seoul, July 2015

## **Final Report**

RailLog Korea – Korea Railways & Logistics Fair  
Korea’s leading international trade fair for railway technology,  
infrastructure and logistics  
10 – 13 June 2015, BEXCO, Busan, Korea

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## **RailLog Korea 2015 concludes with flying colours**

**Latest railway technology, real train vehicles as well as  
plentiful fringe events play host to interests from the industry**

**“Partner Country Austria” presents first-ever Austrian pavilion,  
seminar and networking dinner**

RailLog Korea, Asia’s foremost international business and  
networking platform for the railways and logistics industries, took  
place from 10 – 13 June 2015 at BEXCO – Busan Exhibition &  
Convention Centre in Busan, South Korea.

RailLog Korea 2015 featured 161 exhibitors from 21 countries and  
regions, a slight increase from the previous event (2013: 158  
exhibitors from 20 countries). This year’s show welcomed 15,125  
visitors, decreasing by 30% in number from 21,920 visitors in 2013,  
due to the effects of the outbreak of Middle East respiratory  
syndrome (MERS) in Korea.

This year, leading domestic exhibitors included Hyundai Rotem,  
Woojin Industrial Systems, Dawonsys, Yujin Machinery, Sampyo  
E&C and more, while notable participating international brands such  
as Siemens, Voith Turbo, voestalpine BWG and Knorr-Bremse from  
Germany, Linsinger from Austria, Pandrol from the United Kingdom  
and Artesyn from the USA attended the show. In addition, Korea’s  
important railway organisations such as Korea Rail Network  
Authority (KR), Korea Railroad Research Institute (KRRI), Busan

Messe Frankfurt Korea Ltd.  
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Transportation Corporation (Humetro), the Korea Railroad Association (KORASS) and the Korea Rolling Stock Industries Association (KORSIA) also participated in the fair so as to connect with the exhibiting companies and industry experts who visited the fair.

Martin Wawra, President of Voith Turbo Asia said: “RailLog Korea was an excellent opportunity to meet our Korean customers. We were very pleased with the discussions we had during the exhibition. We started introducing our new GRP crash tubes which save a lot of weight in comparison to steel crash tubes and therefore save a lot of energy operating the trains. We got a lot of positive feedback about this technology and look forward to having deeper discussions with our customers. With the operators we took the chance to discuss possibilities of how to improve the service of our products and coming closer to a condition based overhaul cycle instead of fixed overhaul cycles based on time or kilometre.”

Rolf Dettmer, Senior Key Account Manager Rail Systems of Lenord, Bauer & Co. GmbH from Germany commented: “We are very satisfied with all the organisation and support from the organiser. There were less visitors than expected, but we had the chance to meet all relevant contact persons from the global players at RailLog Korea.”

“We’ve got good results as was expected for the local Korean market. We hope the fair will be further promoted to neighbouring countries such as China and Japan so we can meet many more visitors from those countries,” suggested Emmanuel VUITTENEZ, Sales Manager of JST Transformers from France.

Meanwhile, Remigiusz Lech, Sourcing Electric and Propulsion Components from Deutsche Bahn AG commented: “Deutsche Bahn AG has been attending RailLog Korea since 2011 as one of the must-visit railway exhibitions in the world. Like the previous years, it was also a successful visit for us this year. We met several

interesting suppliers at the fair and we will stay in contact with these companies to consider possible future cooperation.”

### **Real vehicles as well as latest railway technology on display**

Not only parts and components but also rolling stock models were presented at the RailLog Korea 2015 fairground, playing host to interests from the industry and media as well as general public.

Hyundai Rotem, one of Korea’s leading companies, exhibited various car models including high-speed train models such as KTX-Sancheon and HEMU-430X. Most significantly, the company introduced real train vehicles including 3-car-unit EMUs supplied to Hyderabad of Southern India, and the first automated operation train for Brazil, the Sao Paulo Line 4 EMU. It also displayed a Ui-Sinseol Line light rail vehicle (LRV) which contributes to the accessibility of public transportation of the Northeastern area of Seoul, and features a completely automated operation system.

Another leading Korean company, Woojin Industrial System, introduced its self-developed bi-modal tram, the INTELLIGENT APM light rail vehicle with rubber wheels, as well as mini-tram vehicles.

### **“Partner Country Austria” highlighted by Austrian national pavilion, workshop and dinner reception**

For the seventh edition of RailLog Korea, Austria was declared as the “Partner Country.” With five Austrian companies participating, the first-ever Austrian national pavilion was organised by the Commercial Section of the Austrian Embassy.

Dr. Franz Schröder, Commercial Counsellor of the Austrian Embassy commented: “First of all, I would like to express deep gratitude for the cooperation and effort from the organiser, before and during the fair. Overall, the fair performed smoothly and professionally. Our Austrian participants were also quite satisfied as

well, though they felt the lack of visitors, chiefly attributed to the spreads of MERS. The KORAIL rail track construction and rail signalling research sections visited the Austrian Pavilion for group meetings during the fair, and many researchers from KRRRI showed significant interest in rail track, tram and rail signalling technology from Austria.”

On the occasion of RailLog Korea 2015, the Commercial Section of the Austrian Embassy also hosted the “Austria Railway Technology Workshop” with the subtitle of “Innovation from the heart of Europe” in order to seek opportunities for mutual development, technology cooperation and promotion of bilateral trade in the railway industry between Korea and Austria.

A lot of professionals and engineers from various organisations, associations, rail operators and companies in the railway sector such as KR ([www.kr.or.kr](http://www.kr.or.kr)), KORAIL ([www.korail.net](http://www.korail.net)), KRRRI ([www.krri.re.kr](http://www.krri.re.kr)), Korea Specialty Contractors Association – Railway & Track Works Council (KRTCA, [www.krtca.or.kr](http://www.krtca.or.kr)), Gwangju Metro ([www.gwangjusemro.co.kr](http://www.gwangjusemro.co.kr)) and others attended the workshop. All the attendants were quite interested in the innovative technology from Austria, and the Q&A session was filled with lots of discussions.

After the workshop, a dinner reception followed for further networking opportunities between the railway businesses of Korea and Austria.

### **Plentiful fringe programs matched the industry’s interests**

During the RailLog Korea 2015 period, a wide variety of fringe events were presented, covering a comprehensive range of key industry topics, and included seminars and conferences organised by the Korea Agency for Infrastructure Technology Advancement (KAIA), the Korea Tram Organization, the Korea Society of Transportation and the Korean Society for Urban Railway. Leading brands such as Siemens, Knorr-Bremse, Pandrol, HBM Korea and

others also hosted technical seminars. Also, the Global Project Plaza (GPP) hosted by KOTRA, and the Job Fair sponsored by Korail, KR and Humetro contributed positively to the railway industry. In addition, a “Bloggers’ Lounge” was operated for the first time during the fair, supporting some 50 power bloggers’ attendance and news gathering at RailLog Korea 2015.

The next edition of RailLog Korea will be held in June 2017 at BEXCO, Busan, South Korea. For further information, please visit the fair website [www.raillogkorea.com](http://www.raillogkorea.com).

#### **Background information on Messe Frankfurt**

Messe Frankfurt is one of the world’s leading trade fair organisers, generating around €554 million in sales and employing 2,130 people. The Messe Frankfurt Group has a global network of 29 subsidiaries and 57 international Sales Partners, allowing it to serve its customers on location in more than 160 countries. Messe Frankfurt events take place at more than 30 locations around the globe. In 2014, Messe Frankfurt organised a total of 121 trade fairs, of which more than half took place outside Germany.

Comprising an area of 592,127 square metres, Messe Frankfurt’s exhibition grounds are home to ten exhibition halls. The company also operates two congress centres. The historic Festhalle, one of the most popular venues in Germany, plays host to events of all kinds. Messe Frankfurt is publicly owned, with the City of Frankfurt holding 60 percent and the State of Hesse 40 percent.

For more information, please visit our website at: [www.messefrankfurt.com](http://www.messefrankfurt.com).